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Wishing you a Fabulous Fall 2025!

As the vibrant days of summer fade into the crisp, golden hues of autumn, we hope you found moments to pause amidst the hustle and bustle to enjoy a backyard BBQ, stroll along the shoreline, or to soak up the sun with family and friends.

We recognize that for some of our members, this summer brought challenges, loss, and disruption due to the wildfires. We praise the resilience of Newfoundlanders and hope the season ahead brings steadier days and a chance to recover.

As we settle back into familiar routines, it's a great time to set fresh goals, refocus, and make the most of the final stretch of the year.

In this edition, you'll find more updates, advice, and insights to help you navigate the season with confidence.

So grab a cozy drink, settle in, and enjoy!

NEWS THAT CONNECTS US

Fall General Meeting **2025**



Thursday, November 6th 2025
Holiday Inn St. John's Conference Centre
180 Portugal Cove Rd, St. John's
9am - 12pm

NLAR Fall General Meeting 2025

Join us for the 2025 NLAR Fall General Meeting, taking place at the Holiday Inn St. John's Conference Centre by IHG (180 Portugal Cove Rd, St. John's, NL A1B 2N2). This important meeting will begin at 9:00 AM

and will provide updates on Association initiatives, industry developments, and upcoming opportunities for members. It's a chance to connect with colleagues, hear from leadership, and stay informed on key matters shaping our profession. We look forward to welcoming you and engaging in thoughtful discussions about the future of real estate in Newfoundland & Labrador. Click the link below to register for this free event!

HAPPENING NOVEMBER 6TH, 2025

9:00am - 12:00pm

**Holiday Inn St. John's Conference Centre
180 Portugal Cove Rd, St. John's**

[Register Now!](#)



Advocating for Housing Attainability

As REALTORS®, we get a firsthand view of the *Three Key Issues* currently contributing to the housing crisis.

Housing Supply
Housing Affordability
Consumer Protection

These issues require creative collaboration involving all levels of government. Let's be a voice for our communities and address these issues with the Candidates running in your ridings.

Please take a moment to read through NLAR's Plan for Housing Attainability for All

[Read More!](#)

**STAY INFORMED WITH THE LATEST
NEWS AND INFORMATION**

What's Happening

Halloween Trivia Night

October 30th, 2025 from 6-10pm

Elks Club 245

19 Carpasian Rd, St. John's

Regional Christmas Socials

November 24 - Corner Brook

November 25 - GFW

November 26 - Gander

November 27 - Clarenville

December 5 - St. John's



[Calendar of Events](#)

Tech Tools

Are you using **FINTRACKER?**

This is a great Identification and Verification tool to assist in completing FINTRAC forms.

We encourage you to view the Tutorials at the link below:



[Fintracker Tutorials](#)

STATS

NL house sales are up, but listings are down

Units sold in August 2025 totaled 672, which was up 6.3% from Aug 2024, however, we saw the

lowest number of new listings added in the month of August in more than a decade.

Show me the Numbers!



Ethics & Education

Misleading advertising not only damages trust, but can lead to a fine.

Check out the **case study** at the link below for a real-life example of an ethics violation.

Ethics Case Study



Message from the President

Click the link below to hear from the NLAR Board of Director's President **Ron Birmingham** as he shares about some upcoming NLAR events and initiatives.

Words from Ron



BUT WAIT, THERE'S MORE!

Here are some additional links covering more great topics.
We encourage you to explore these articles at your convenience.

[Financial Calculators](#)

Under the **Finance tab in Matrix** are numerous calculators to help you answer important questions from your clients.

Have a look and familiarize yourself with what's available.

[Read More →](#)

[New and Former Members](#)

Are you interested to know who's In, who's out and who has switched Brokerages?

The NLAR **Roster Changes** are updated monthly and available to you any time through MY NLAR.

[Read More →](#)

[GOV NL News](#)

The Department of Transportation and Works has launched a province-wide initiative to enforce the **Highway Sign Regulations**, with a focus on the removal of non-compliant signage. Please make sure you are aware of, and in compliance with the rules.

[Read More →](#)

[REALTOR® Safety](#)

CREA provides a **FREE online course** to help you identify potential risks, and implement measures to protect yourselves and your clients.

Take 30 minutes to complete this course and earn 2 credits towards your RPDP. NOTE: You will need your Realtor.ca log-in information.

[Read More →](#)



[REAL ESTATE INSURANCE ALLIANCE OF CANADA INC](#)

Curious about REIA? Have a read through their FAQs for some more information on E&O Insurance, why you need it and what's covered.

[E&O FAQs](#)



Please feel free to reach out if you'd like further information on any of the topics covered in our Autumn 2025 Newsletter.

We'd love your feedback!

If you have any suggestions for future editions, please connect with us.

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